

SPEED NETWORKING CONCLAVE FOR MSME's

[BUYER - SELLER MEET]

Thursday, October 6, 2016

The Speed networking conclave is a fast paced networking event allowing participants to interact with people from different streams of business. This Buyer-Seller Meet is designed in an effective way to make distinctive initial connections in a time efficient manner. This meet is specifically designed to allow attendees to introduce themselves and pitch their company to each & every prospective people in business.

Participants will get a unique opportunity to have a series of one to one discussion with each & every buyer, meet more people, make more contacts and generate more business ideas under one roof in one short evening, than they ever thought was possible at a networking event!

BENEFITS

- New Business Opportunity
- Introduction to Decision Makers
- One on one introduction with invited customers

Participants invited from following sectors:

MANUFACTURING SECTORS

- | | | |
|-------------------|-------------------------|--------------------------|
| • Electric Motors | • Industrial Pumps | • Switch Gears |
| • Paints | • Bearing Manufacturers | • Packaging |
| • Lighting | • Oils | • Rubber |
| • Compressors | • Castings | • Dies & Tools |
| • Uniforms | • Safety Equipment | • Sheet Metal Components |
| • Plastics | • Metals | • Material Handling |
| • Lubricants | • Any Other | |

SERVICE SECTORS

- | | | |
|------------------------|---------------------------------|----------------|
| • Computer Peripherals | • Security Systems & Telecom | • Transport |
| • Courier | • Education/Training Institutes | • Insurance |
| • Logistics/Shipping | • Airconditioning | • Pest control |
| • Any Other | | |

INVITED DELEGATES/BUYERS (MAX 50 COMPANIES)

- | | | |
|---|---------------|------------------------------|
| • PSU's | • Railways | • Defence / Airforce / Naval |
| • Automobiles | • Engineering | • International Buyers |
| • Chemical / Petrochemical / Pharma Companies | • Others | |

The event will conclude with Networking dinner

Terms & Conditions

- Participation will be confirmed on first come first serve basis
- Maximum 2 persons per company will be allowed
- 3mins one to one meeting will be scheduled by IMC

Interested companies may please confirm latest by Friday, 23rd September 2016 to Ms. Amrita Paul, Manager, IMC on Tel: 022-22046633 Extn: 624 or Email: amrita.paul@imcnet.org

Venue:

**Walchand Hirachand Hall
(4th Floor), IMC, Churchgate**
on
Thursday, October 6, 2016
at 4:00 p.m.

**Participation Charges to reserve table
(Max 50 Companies):**

IMC Members: Rs 5750 (incl. of Service Taxes)
Non IMC Members: Rs. 6900 (incl. of Service Taxes)





SPEED NETWORKING CONCLAVE FOR MSME's

Thursday, October 6, 2016 at 4:00 p.m.

Venue: Walchand Hirachand Hall (4th Floor), IMC, Churchgate



Indian Merchants' Chamber
2nd Floor, IMC Bldg. IMC Marg
Churchgate
Mumbai 400020.

APPLICATION FORM FOR PARTICIPANTS

**We have pleasure in confirming participation in the MSME Buyer-Seller Meet as per the details given below:
(Please write in Capital letters)**

1. **Name of Firm :** _____
2. **Member of IMC** ☐ Yes ☐ No **Membership No:** _____
3. **Full Address (for correspondence):** _____

4. **City:** _____ **Country:** _____ **Pin Code:** _____
5. **Tel No. (with area code)** _____
6. **Fax No: (with area code)** _____
7. **Email :** _____
8. **Website :** _____
9. **Contact Person: (i)** _____ **Position:** _____
Contact Person: (ii) _____ **Position:** _____
10. **Company profile:**
 - a. **Manufacturer/Supplier of:** _____
 - b. **Products (Please Specify):** _____
11. **A brief description about our company (Not more than 50 words):**

For any further information you may contact Ms. Amrita Paul on Tel: 022-22046633 Extn : 624 or
Email : amrita.paul@icnet.org

Note:

This application form should be accompanied by:

1. We enclose herewith our cheque/demand draft No: _____ Dated: _____ for a sum of _____ Rs. _____ drawn on _____ and payable to Indian Merchants' Chamber
2. We,
 - a) Have read, fully understood and agree to abide by the Participation Guidelines & Terms, Rules and Regulations as mentioned.
 - b) Agree that any Service Tax / VAT etc. if applicable will be paid to IMC.
 - c) Confirm that all information provided by us is true and correct.
 - d) Agree that IMC shall not be responsible for any sundry charges or other payments as set out in the terms, rules and regulations overleaf.
 - e) Understand that Buyer- Seller Meet is a trade only format.
 - f) Agree to indemnify IMC, for selection of invited buyers & their numbers which will be at the sole discretion of the IMC, as set out overleaf.
 - g) Agree that the Participation Cost is not refundable under any circumstances
 - h) Agree that IMC reserves the right to refuse any application form as per the set criteria.
 - i) Agree that participation will be subject to our company qualifying in the selection criteria to be decided by IMC and agree that the decision of the committee will be final and binding on this respect.
 - j) Agree that once the desk is allotted the same cannot be changed or exchanged for any other desk later.
 - k) Agree that we have read carefully all the terms and conditions mentioned overleaf or attached with this application form and have understood them or their implications before signing this application.
 - l) Agree that the IMC has the right to temporarily or permanently cancel the Buyer-Seller Meet for whatsoever reason that IMC may deem to be fit or required under the circumstances prevailing at the time of taking such decision.

UNDERTAKING

We hereby undertake, understand and agree that we will be abiding by the rules and facilities as offered by IMC

We also understand, agree and undertake that:

To maintain a proper decorum and code of conduct we will be directly responsible and liable for any damages, claims, losses which may happen to the physical self or goodwill or image of the Buyer-Seller Meet due to my or any of my partners/directors/employees who will be representing my company at the Buyer-Seller Meet.

Name: _____

Designation: _____

Signature: _____

Date : _____

Company Stamp:

TERMS AND CONDITIONS

1. Definitions

"Application" means the Application & Contract Form

"Participant" means any person / company / institution / organisation that has made an application for participating in the Buyer-Seller Meet

"Desk" means table allotted to participants during the Buyer-Seller Meet

"IMC" means Indian Merchants' Chamber

"Participation Cost" means the amount paid by the Participants for the Buyer-Seller Meet

2. Application

For the purpose of participating in the MSME Buyer-Seller Meet, the Participants shall have to submit the Application form complete with all details together with the relevant participation costs by Tuesday, September 20, 2016

3. Participation

IMC reserves all rights to accept or refuse any Application of any Applicant to participate in the Buyer-Seller Meet. IMC shall further have the right to decide which items /exhibits may or may not be displayed by any Participants. All decisions of IMC to such effect shall be final and binding on the Participants. No reason for any such decision shall be given and no claim or objection from any Participants in relation thereto shall be entertained. Maximum 2 persons from each organization will be permitted

4. Participation Cost

- a) All Applicants shall be liable to pay the Participation Cost at the time of submitting the Application. The participation cost will be Rs. 5,000 + Service Tax for IMC Members and Rs. 6,000 + Service Tax for Non IMC Members.
- b) No Application shall be accepted without the total payment of the Participation Cost and if accepted, by mistake, shall be treated as null and void.

5. Duration of Buyer-Seller Meet

The event culminates with 3 minutes time allowed for open networking between each Buyer and Seller. The event leader will ring a bell to indicate the beginning and end of each round.

6. CANCELLATION OF THE BUYER-SELLER MEET

IMC reserves all rights to cancel the Buyer-Seller Meet at any time without assigning any reason for such cancellation. In such an event, upon the Participants making a written application in that regard, IMC shall refund the Participation Cost to the Participants without any interest. Upon IMC refunding the Participation Cost the Participants shall not have any nor make any further claim against IMC

7. CANCELLATION OF PARTICIPATION BY THE PARTICIPANTS

Any Participants cancelling their participation in the Buyer-Seller Meet, IMC will be entitled to deduct 100% participation cost.

The above cancellation charges shall be applicable from the date IMC receives a written notice by letter, email or fax from the Participants. These terms cannot be varied under any circumstances

Signature: _____

Company Stamp:

8. DESK

A desk will be provided to each participant and will include the name board stating Participants company names, which is registered with IMC

9. OPERATION OF THE MSME BUYER-SELLER MEET

No activity which in the opinion of IMC may amount to a nuisance or annoyance to the invited buyers or other Participants shall be caused by the Participants within the vicinity of the Buyer-Seller Meet.

10. Moving In & Out Of The MSME Buyer-Seller Meet Venue

All exhibits and props shall be removed immediately after the Buyer-Seller Meet according to the arrangement of IMC. All exhibits and props left behind shall be deemed forsaken. The costs incurred for the removal of any such items shall be borne by the Participants.

Signature: _____

Company Stamp:



IMC

EST. 1907
A century of service to the nation



MSME

सूक्ष्म लघु एवं मध्यम उद्यम
MICRO, SMALL & MEDIUM ENTERPRISES

Presents

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Date: Thursday, October 6, 2016 Time: 4:00 p.m.

Venue: Walchand Hirachand Hall (4th Floor), IMC, Churchgate, Mumbai





IMC



- Set up in 1907, IMC is a premier chamber of Trade, Commerce and Industry in India
- Felicitator for interaction to expand business ties
- It has around 2,700 direct members, including public & private limited companies and over 220 trade and industry associations which cater to 2,50,000 diverse businesses in the country
- 85% members of IMC are from MSME segment



MINISTRY OF MSME

- ▶ Mission of fostering growth for MSME's in the country with Ministries/Departments, State Governments and Stakeholders
- ▶ Launches various awareness programmes, schemes and events to promote MSME's





CONCEPT

- ▶ Unique Opportunity
- ▶ Fast pace networking event
- ▶ Opportunity to interact with customers from various streams of business
- ▶ Effective way to make new connections
- ▶ One-on-one meetings
- ▶ Make new contacts
- ▶ Networking

**- IT'S NOT WHO YOU KNOW
IT'S WHO KNOWS YOU**





BENEFITS OF PARTICIPATION FOR IMC MEMBERS AND NON-MEMBERS

- Opportunity to introduce your company to targeted customers
- 1 Dedicated Business table
- 3mins of continuous one to one meeting with all invited buyers
- Networking Dinner



"The richest people in the world look for & build networks everyone else looks for work" – Robert Kiyosaki

SECTORS INVITED TO PARTICIPATE

Manufacturing Sector		
Electric Motors	Industrial Pumps	Switch Gears
Paints	Bearing Manufacturers	Packaging
Lighting	Oils	Rubber
Compressors	Castings	Dies & Tools
Uniforms	Safety Equipment	Sheet metal components
Plastics	Metals	Material Handling
Lubricants		

Service Sector		
Computer Peripherals	Security Systems & Telecom	Transport
Courier	Education/ Training Institutes	Insurance
Logistics/ Shipping	Airconditioning	Pest control

INVITED SECTORS AS DELEGATES/BUYERS

PSU's	Railways	Defense/Airforce/ Naval
Automobile	Engineering	International Buyers
Chemical/ Petrochemical/ Pharma companies		





REGISTRATION FOR PARTICIPANTS/SELLERS



Participation Charges to reserve table
(Max 50 Companies):

IMC Members: Rs. 5750 (incl. of Service Tax)

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Terms & Conditions

- ▶ Participation will be confirmed on first come first serve basis
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- ▶ 3mins one to one meeting will be scheduled by IMC



REGISTRATION FOR DELEGATES/BUYERS



- ▶ Participation is limited to max 50 companies on first come first serve basis
- ▶ Participation is free however prior registration is mandatory
- ▶ Maximum 2 persons per company
- ▶ 3mins one to one meeting will be scheduled by IMC



GLIMPSE OF SPEED NETWORKING IN IMC

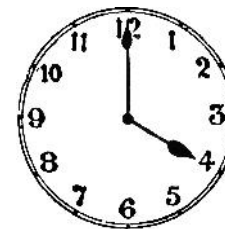




Interested companies and delegates
may please confirm latest by

Friday, 23rd September 2016 to

Ms. Amrita Paul, Manager, IMC on
Tel: 022 22046633 Extn:624 or
Email: amrita.paul@imcnet.org



*Networking is marketing. Marketing
yourself, marketing your uniqueness,
marketing what you stand for
- Christine Comaford-Lynch*